



January 2008

Dear Iowa Pork Producer:

Phibro Animal Health is proud to announce a new program designed to provide additional financial support to the Coalition to Support Iowa's Farmers and the Iowa Environmental Steward Award of the Iowa Pork Producers Association. As a way of further supporting Iowa pork producers, Phibro is offering to provide these programs with a return investment of 1% of the total dollars spent on Terramycin® oxytetracycline medicated feed additive and 1% of the total dollars spent on Stafac® medicated feed additive by Iowa pork producers. This donation will not be an additional cost to you. Simply by providing proof of your purchases you will be providing additional financial support to these programs.

Enrollment is ongoing, but the program begins with any sales that occurred during the 1<sup>st</sup> quarter of 2008 (January-March 2008). However, in order to receive this contribution, your authorization signature and respective invoices or other proof of purchases are required.

This program will be ongoing for at least one year. We would ask that these documents be submitted at the end of each quarter to the IPPA office in order to process payment from Phibro Animal Health.

Please complete the information attached and submit this to the IPPA office today. If you have any questions please contact the IPPA office or me at 515.491.4041.

We look forward to working with you and the IPPA in this effort to support Iowa pork production.

Regards,

A handwritten signature in cursive script that reads "Colleen Armstrong".

Colleen Armstrong  
Phibro Animal Health

**NOTE: This program applies only to Phibro Animal Health's brand of oxytetracycline. Payment will not be made on any other brand submitted. This is a unique support program being offered exclusively to IPPA to support Iowa's pork producers.**

## **PHIBRO ANIMAL HEALTH TERRAMYCIN/STAFAC CONTRIBUTION PROGRAM**

### **Objective:**

**To provide financial assistance to support the Coalition to Support Iowa's Farmers and the Iowa Environmental Steward Award of the Iowa Pork Producers Association.**

### **Program:**

- Phibro Animal Health will contribute 1% of the total dollars spent and recorded through the program for Terramycin medicated feed additive products to support the efforts of the Coalition to Support Iowa's Farmers.
- Phibro Animal Health will contribute 1% of the total dollars spent and recorded through the program for Stafac medicated feed additive products to support the Iowa Environmental Steward Award.

### **Details:**

- Program period is January 1, 2008-December 31, 2008.
- Each association member participant must provide an authorization and tracking form with each submission.
- Invoices/proof of purchases will be submitted by association member participants as documentation for rebate dollars.
- Submissions will be made on a quarterly basis to the Iowa Pork Producers Association office.
- Phibro Animal Health will collect the information, monitor the program and provide payment on a quarterly basis.